LOSS FACTORS

AESO BOARD OF DIRECTORS

GREENGATE POWER CORPORATION AND DEPAL CONSULTING LIMITED

NOVEMBER 18, 2020

AGENDA

- Introductions
- Background Greengate Power Corporation
 - Travers Solar
- Loss Factors –Importance to Developers
- Potential Solutions
- Next Steps

GREENGATE POWER CORPORATION

- Developed 450 MW or about one third of all wind energy produced in Alberta.
- Now developing the Travers Solar project
 - Once operational, Travers will be the largest solar project in Canada and one of the largest in North America
 - Currently approved 400 MW GUOC has been paid (\$10 M)
 - Developing the project with partner Copenhagen Infrastructure Projects (CIP)
 - Working with AESO to increase capacity to 465 MW expect approval late 2020
 - Developing a number of other wind and solar energy projects in Alberta
- DePal Consulting Limited
 - Consultant Interconnections and Regulatory for the past 16 years

LOSS FACTORS – CURRENT SITUATION

- Prior to the new loss factor methodology, the AESO would provide a loss factor to a developer, as requested (one free, rest for a fee)
- Current situation, loss factor methodology extremely complex
 - AESO only provides loss factors when project is projected to be in-service
 - Difficult for a Developer to fully mimic the AESO loss factor development process
- For Travers, the project will receive its first AESO loss factor in December/20 for calendar 2021
 - Travers submitted its interconnection request to the AESO in October 2017

LOSS FACTOR ISSUE FOR DEVELOPERS

- Loss factor is meant to be a location signal for developers
 - Signal is muted if early estimates are not provided
- With a large development such as Travers, using a nearby wind unit loss factor provides limited guidance
- Travers has created its own loss factor estimate using AESO data as well as an estimate using 144 hours of full data provided by the AESO
 - It is unknown how well both methods will forecast an accurate loss factor.
- Loss factors remain as the largest variable cost for a solar project and a few percentage point change in loss factors can make a
 project non-economic
 - Loss factors are an important factor for solar projects
 - Developers can hedge exposure to pool price with power hedges or PPAs
 - Developers can hedge exposure to solar variation with insurance products
 - Loss factors cannot be hedged and aren't determined until very late in the process which creates both risk and uncertainty

WHAT OPTIONS EXIST TO SOLVE THE ISSUE

- I. The AESO could provide a loss factor estimate for the current year.
 - Project can be added to the project list and loss factors recalculated
 - Developer can use the estimate to provide guidance for its development, receiving a location signal
 - AESO has concerns on the number of requests for loss factors that may occur
- 2. The AESO could release the system loads and allow developers to calculate their own loss factor estimate
 - I. AESO has been reluctant to provide full load data since some PODs have only one customer and therefore confidentiality concerns exist

NEXT STEPS

- AESO VP Dennis Frehlich has committed to consulting on the loss factor issue in Q2/2021 with Industry
 - This action is appreciated, and this consultation may bring about other alternatives
 - However this action leaves uncertainty on providing a developer with a loss factor estimate in
 2021
 - We would appreciate the AESO budgeting for this Developer loss factor work in 2021 or allow Developers to: execute a confidentiality agreement; release the load data; and allow Developers to create their own loss factor estimate